

Procurement Excellence

Bristlecone helps NuVasive optimize its supplier collaboration solution



Driving Procurement Excellence by Optimizing Supplier Collaboration using SAP Ariba – Supply Chain Collaboration (SCC)



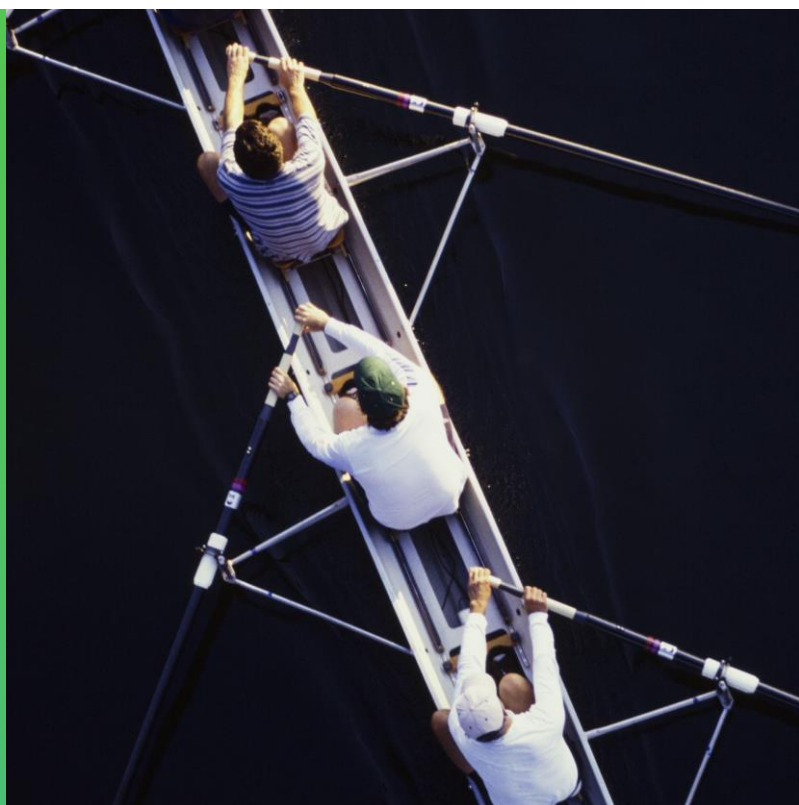
IMPACTED TEAMS

- Buyers
- Suppliers
- Receiving
- Accounts Payable / Invoices



BENEFITS

- Increased Supply Chain Visibility
- Reduced Vendor Maintenance Time
- Overall Reduction in Paperwork
- Optimized Inventory



BRISTLECONE has a great turnaround story with an innovate medical devices company based in San Diego, CA. At NuVasive, procurement excellence is all about building a resilient supply chain network by fostering seamless supplier collaboration. NuVasive's vision led to the deployment of SAP Ariba Supply Chain Collaboration (SCC) to enable the global procurement operations using a process-driven approach. This includes areas such as mitigating supply chain disruptions, reducing inventory levels, preventing revenue loss, automating data exchange and ensuring an efficient invoice payment cycle.

To achieve the desired results, in January 2021, the NuVasive team embarked on the journey to enable enhanced collaboration between suppliers and their internal buyers. NuVasive faced multiple challenges during and after implementation due to lack of rigor in the implementation. As a course-correction measure, NuVasive decided to onboard Bristlecone.

Bristlecone experts quickly rolled up their sleeves, leveraged decades of supply chain expertise and have been instrumental in helping NuVasive realize the benefits of the SAP Ariba SCC implementation.

287

Open Raid Log Issues

287

SAP Service Requests



Buyer, Supplier Confidence

- Lack of **Critical Success Factors**
- Missing **Business Rules** for SCC Implementation
- Incomplete **Testing Cycles** for Critical Process of Purchase Order Scenarios and Order Confirmation
- Lack of **Training Strategy and Execution**
- Insufficient Supplier Shadowing and System Onboarding
- Absence of **New Process** and **Tool Functionalities** Embedment amongst Buyers, Accounts Payable and Receiving Teams

THE BRISTLECONE DIFFERENCE



Quick Assessment of Challenges and Two-Pronged Strategy Approach – Process and Technology



Establishment of Issue Resolution Process with the Right Prioritization



Business Process Redefinition to Manage Issue Resolution



Business Transaction Rule Modification on Ariba Network for Higher Business Value



Extensive Support from Bristlecone's Ariba COE, Agility and Nimbleness to Collaborate with Suppliers and Ariba



Leverage Strength of Bristlecone's SAP Partnership for Faster Turnarounds



Redefine the Training Strategy and Execution, Conduct Trainings for Business and IT Teams



Robust User Testing Framework to Cover All Scenarios

6

Open Raid Log Issues

5

SAP Service Requests



Buyer, Supplier Confidence



“ Prior to Bristlecone coming on board, we were struggling with multiple new issues arising near daily. Their expertise in Ariba led us to a complete turnaround to optimize our settings and stabilize the system. ”

Trina S.
Leader Procurement



“ We have focused on keeping the processes as standard as possible implementing Ariba SCC. Bristlecone has been a great partner with the right mix of skilled resources and the SAP relationship to help optimize SCC. ”

Sandeep S.
Leader IT



“ Bristlecone has been a reliable partner to us. We know we can always fall back on them. They have done an excellent job with our supply chain collaboration that has helped our business tremendously. ”

Aviva M.
CIO