

## SAP Ariba® SPEND MANAGEMENT

Digitalize, simplify, consolidate and control all spending from source to pay on a single integrated intelligent spend management platform in the cloud.

### BUSINESS BENEFITS

Achieve digital transformation from source to pay.



**ACCELERATES PROCESSES** – Leverage intelligent automation to streamline procurement processes and reduce cycle times.



**ENHANCES VISIBILITY** – Empower procurement with visibility into spend data and the ability to make well-informed decisions.



**IMPROVES SUPPLIER MANAGEMENT** – Rapidly qualify and onboard new suppliers and enable supplier self-service.



**DRIVES COLLABORATION** – Improve forecasting and inventory management and quickly respond to any changes in demand.

### THE SUCCESS

**\$50M**

Savings in first 12 months from process digitization and new enterprise tools

**\$25M**

Estimated savings from better management of commodity and currency dynamics

**80%**

Decrease in time needed for supplier onboarding and approval processes

**60%**

Reduction in P2P cycle time via controlled buying and invoice automation

**1%**

Annual spend savings in first quarter alone through enhanced spend visibility

### OUR SOLUTIONS

We combine deep industry and supply chain expertise, optimally blending digital, process, technology and operations to empower customers with supply chains that are smarter, resilient and responsible.



#### ROADMAP AND FRAMEWORK

We assess your landscape, learn your procurement transformation objectives, and develop an SAP Ariba adoption strategy and transition roadmap for your people, processes and technology.



#### DESIGN AND BUILD

We do the heavy lifting – spanning system configuration, development and deployment – and use rapid prototyping to build a customer-specific scenario using your data to help you validate your key processes.



#### IMPLEMENT AND CONNECT

We leverage our extensive expertise and proprietary tools and accelerators – including preconfigured scenarios, documents and training materials – to drive high user adoption and accelerate your time to value.

# STUDIO CAPABILITIES

Consulting-driven approach integrates end-to-end services, technology accelerators and best practices.

## SAP SOLUTIONS

No one has a better track record with SAP platforms than Bristlecone. As a preferred SAP partner, we can position you to thrive on change with SAP S/4HANA, IBP and Ariba.

## ANALYTICS & AI

Put your data to work by leveraging AI-powered analytics to gain unprecedented visibility, unlock valuable insights and enable intelligent data-driven decision-making.

## MODERN ENGINEERING

Looking to build, optimize or maintain your systems? Tap into our expertise and enablers to transition to the cloud, enhance CX, and roll out new security and operations processes.



## PLATFORM SOLUTIONS

Harness the power of best-of-breed platforms. We can implement, integrate and elevate your ERP/SCM environment to boost operational agility, visibility and performance.

## EVERYTHING CONNECTED

Realize the incredible power of a connected enterprise. We can connect and integrate your disparate systems, platforms, devices, apps, data, networks and cloud technologies.

# IMPACT WE'VE MADE

Domain expertise differentiating every engagement.

**1,000+**

Customer Engagements

**100+**

Enablers and Accelerators

**TOP 10**

Leader in Supply Chain

# WHY BRISTLECONE?

We are the leading provider of AI-powered application transformation services for the connected supply chain. We specialize in helping organizations create higher-performing environments and deliver exceptional customer experiences.



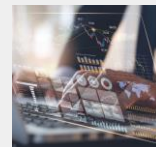
## INDUSTRIAL

Manufacturing  
High-Tech  
Semiconductor



## CONSUMER

Retail  
CPG  
Life Sciences



## TECHNOLOGY

Software & Platforms  
Fintech

**14** GLOBAL HUBS



**NORTH AMERICA**  
EMEA | APAC

**CORPORATE HEADQUARTERS:**  
San Jose, CA, USA

**BRISTLECONE**

For more information, visit [www.bristlecone.com](http://www.bristlecone.com) or email [info@bcone.com](mailto:info@bcone.com).  
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